

Message Text

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62

ACTION COME-00

INFO OCT-01 AF-10 EUR-12 EA-10 ISO-00 EB-06 CIAE-00 INR-07

NSAE-00 RSC-01 FEA-01 OES-04 TRSE-00 FPC-01 L-02 /055 W

----- 008949

R 061247Z NOV 74

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 6715

INFO AMEMBASSY BONN

AMEMBASSY LONDON

AMEMBASSY OTTAWA

AMEMBASSY PARIS

AMEMBASSY TOKYO

UNCLAS LAGOS 10258

E.O. 11652: N/A

TAGS: ENRG, BEXP, BMEP, NI

SUBJECT: BIDS FOR MAJOR POWER STATION IN NIGERIA

1. DEPARTMENT OF COMMERCE AND INFO POSTS MAY BE INTERESTED IN BIDS PUBLICLY OPENED SEPTEMBER 27 BY THE NIGERIAN ELECTRIC POWER AUTHORITY (NEPA) FOR A MAJOR POWER PLANT TO BE CONSTRUCTED AT SAPELE, MID-WEST STATE, NIGERIA. (WITH ONE EXCEPTION, ALL BIDS WERE IN NAIRA AND HAVE HERE BEEN CONVERTED TO DOLLARS AT CURRENT RATE, NAIRA 1.00 EQUALS DOLLAR 1.62)

2. BIDS FOR FOUR STEAM TURBINE GENERATORS PRODUCING 120 MW EACH AND ANCILLARY PLANT COMPRISING "GENERATOR ISLAND"

- | | | |
|----------------------|-------------|------------------|
| (1) GENERAL ELECTRIC | U.S. | DOLLS.50,902,105 |
| (2) BROWN BOVERI, | SWITZERLAND | DOLLS.57,695,420 |
| (3) KRAAFTWERK UNION | F.R.G. | DOLLS.58,598,154 |
| (4) MARUBENI | JAPAN | DOLS.61,133,875 |
| (5) MITSUBISHI | JAPAN | DOLS.61,322,151 |
| (6) MAN | F.R.G. | DOLS.64,265,400 |
| (7) PARSONS | U.K. | DOLS.64,519,740 |
| (8) MITSUI | JAPAN | DOLS.64,846,980 |

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KOL G.E.C. U.K. DOLS.65,274,507

3. BIDS FOR ASSOCIATED BOILERS AND ANCILLARY EQUIPMENT
IN "BOILER ISLAND":

- (1) MAN F.R.G. DOLS.35,859,736
- (2) STEIN INDUSTRIES FRANCE DOLS.41,506,020
- (3) BABCOCK & WILCOX CANADA DOLS.44,900,637
- (4) BABCOCK & WILCOX F.R.G. DOLS.46,121,205
- (5) BABCOCK & WILCOX U.K. DOLS.51,677,902
- (6) INTL. COMBUSTION U.K. DOLS.53,446,617
- (7) FIVE CAIL BABCOCK FRANCE DOLS.57,979,800

4. TENDER PERMITTED BIDDERS TO PAIR GENERATORS AND BOILER
ISLANDS FOR POSSIBLE SAVINGS. ONLY SUCH BIDS RECEIVED WERE
FOLLOWING (AMOUNT SHOWN IS SUM OF BIDS IN FOREGOING PARAGRAPHS):

- (1) G.E./B. &W. U.S./ CANADA DOLS.95,802,742
- (2) MAN F.R.G. DOLS.100,125,136

5. BEST THREE BIDS EACH CATEGORY NOW BEING EVALUATED BY
CONSULTANT, MONTREAL ENGINEERING OF BRISTOL, ENGLAND. NEPA
IS EXPECTED TO MAKE AWARDS ABOUT END OF DECEMBER.
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